



Fast Facts 2015

Achilles is one of the world's leading global supply chain risk management companies. We collect, validate and maintain essential supplier data through an online questionnaire. This allows buying organisations to build a picture of the risks present within their supply chain and implement measures to protect their business, people, planet and profit.

By operating unique supply chain communities, business leaders from across industries work collaboratively to cut duplication by agreeing the common standards suppliers need to meet in order to be eligible to do business with them.

Our solutions enable businesses to make informed, strategic decisions to minimise cost and turn common industry challenges into sources of competitive advantage.

Achilles has
24 years'
experience

head office in
the **UK**

1,000+
employees
worldwide

Group **turnover**
£66 million

860+
of the **world's'**
largest
buyer organisations



Achilles has **22**
global operations

Argentina / Australia / Brazil / Chile / Colombia / Denmark / Germany / Hong Kong / India /
Ireland / Italy / Netherlands / Nigeria / Norway / Peru / Portugal / Slovakia / Spain / Sweden /
UK / United Arab Emirates / USA

133,000+ suppliers
11 industry sectors



The industry sectors we work in

Automotive

- Global

Construction

- Norway
- UK

Facilities Management

- Denmark
- Norway
- Sweden

FMCG

- Global

ICT

- Global

Mining and Cement

- Argentina
- Brazil
- Chile
- Colombia
- Hong Kong
- Mexico
- Mongolia
- Peru
- Spain

Public Sector

- Ireland

Oil & Gas

- Global
- Argentina
- Australia

- Brunei Darussalam

- Bulgaria
- Colombia
- Denmark
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What we do

The heart of our solution is a systematic supplier pre-qualification programme with data capture through online questionnaires and rigorous validation through our assessment teams and qualified auditors. The services offered by Achilles are scalable and lend themselves to adaptation to any sector or geographical region.

Supplier Risk Management, Compliance Management and Pre-qualification

A solution used by buyers to source and select suppliers, and assess their risks and compliance. We capture and review data, cross-check answers for consistency, validate responses against additional documents provided (e.g. insurance certificates) and use feeds from trusted third-party providers for specialist data such as company registrations and financial records.

Specialist Pre-qualification

We offer specialist modules to buyers that provide more detailed supplier information on areas of the highest importance including Financial Analysis, CSR/Sustainability, Carbon Reduction and Multi-tier supplier visibility.

Supply chain visibility

We help buyers to protect their brand reputation and avoid disruptions by identifying and managing information across all the tiers of their supply chain. Buyers have visibility of direct suppliers and their extended supply chain.

Audit

We can provide further levels of rigour in the qualification process through desk-top and on-site audits carried out by fully-qualified lead assessors.

Comprehensive procurement toolkit

Users have access to our powerful data management dashboard providing search, track, filter, score, report, export, contact and compliance tools for supplier information management and analysis.

Some of our customers

- ABB
- AES
- Anglo American
- Aston Martin
- Balfour Beatty
- BHP
- BG Group
- BP
- Centrica
- Cepsa
- Chevron
- CLP
- Codelco
- ConocoPhillips
- Costain
- Dong Energy
- Ecopetrol
- EMT de Madrid
- E.ON
- EDF Energy
- EDP
- Endesa
- ExxonMobil
- Galp Energia
- Gas Natural Fenosa
- Glanbia
- Iberdrola
- Jaguar Land Rover
- Jernbaneverket
- Michelin
- National Grid
- Network Rail
- Nipex
- Open Grid Europe GmbH
- Schlumberger
- SSE
- Shell
- Skanska
- Statkraft
- Statoil
- TMB
- Total
- Toyota
- Trafikverket
- Transport for London
- Vattenfall
- YPF